Safe Harbor Statement

FORWARD LOOKING STATEMENT
This presentation and oral statements accompanying this presentation contain forward-looking statements, and any statements other than statements of historical fact could be deemed to be forward-looking statements. These forward-looking statements include, among other things, statements regarding future events, anticipated adoption of Microsoft Teams, and our ability to achieve increased market acceptance of our UCaaS, CCaaS and CXaaS offerings and penetrate new markets, and expectations regarding Altigen’s financial and operational results and ability to achieve its business plan in 2021 and beyond. These statements are based on management’s current expectations and actual results and future events may differ materially due to risks and uncertainties, including risks related to potential delays or failures in development, risks related to business and/or competitive factors, including rapidly changing customer preferences and trends. There can be no assurances that the Company will achieve expected results. Any forward-looking statement made by us in this presentation is based only on information currently available to us and speaks only as of the date on which it is made. The Company does not undertake any obligation to update any forward-looking statements. Please refer to the Company’s most recent Annual Report filed with the OTCQB over-the-counter market for a further discussion of risks and uncertainties.

NON-GAAP FINANCIAL INFORMATION
This presentation and oral statements accompanying this presentation contain both GAAP and non-GAAP financial information. Altigen considers non-GAAP financial information to be a helpful measure to assess its operational performance and for financial and operational decision-making.
Altigen Communications Overview

Microsoft Communications Solutions Experts

Complete, End-to-End Cloud Managed Services Provider

Global Sales, Service and Support Presence

ATGN Stock Overview*
- Current Stock Price $2.00
- Shares Outstanding 23.4M
- Market Capitalization $46.8M
- Average Daily Volume 40,000
*To be updated as of September 23, 2021

ATGN Financial Summary*
- Total Revenues $11.2M
- Cloud Revenues $ 7.7M
- Cloud Revenue Multiple 6.1
- Cash Balance $6.4M
*Trailing 12 Months, as of June 30, 2021

- Develop and Host Microsoft Communications Solutions
- Over 100,000 VoIP end-points Deployed
- More than 20,000 Active Cloud Subscribers

- Communications Services: SIP Trunks / Direct Routing
- Integrated Applications: UCaaS, CXaaS and CCaaS
- Professional Services: Migration, Deployment, Training & Support

- Headquartered in Silicon Valley, California
- European headquarters in the United Kingdom
- Asia Pacific headquarters in Taipei, Taiwan

*To be updated as of September 23, 2021
Altigen Communications Investment Summary

- Successful Conversion from One Time Revenue to Cloud Recurring Revenue Business Model
- New UCaaS / CCaaS / CXaaS Solutions enable Company to Enter New Growth Markets
- Acquisition of Blue Panda and Addition of New Executives Solidify Company Foundation
- Alignment with Microsoft Creates New Business Opportunities with Microsoft Teams
- Strategic Partnership with Fiserv Drives UCaaS and CCaaS Revenues in Fintech Market
A Successful Cloud Business Transformation

Conversion from One Time Hardware Centric Revenue to Monthly Recurring Cloud Revenue

Established a Profitable Cloud Foundation to Build upon with our New Solutions

Poised to Enter New Adjacent Markets to Drive Accelerated Growth
Altigen Business Strategy: Moving Upstream, Going Mainstream

**Company Growth**

**Revenue**
- New Cloud Solutions
  - UCaaS
  - CCaaS
  - CXaaS

**Optimization**
- Organizational Optimization
  - Sales
  - Services
  - Development

**Distribution**
- Expanded Distribution
  - MSFT Resellers
  - Fiserv
  - Enterprise Sales

**Retention**
- Strategic Acquisition
  - MSFT Alignment
  - Technical Skills
  - Customer Base

**Cloud First Business Foundation**

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Targeting the UCaaS, CXaaS and CCaaS Markets

Market Growth Drivers

**UCaaS (Unified Communications as a Service)**
- Migration of Premise PBX to the Cloud
- Add IM, Presence and Web Conferencing
- New Work @ Home, Distributed Workforce

**CCaaS (Contact Center as a Service)**
- Migration of Premise Contact Center to the Cloud
- Customer Responsive: Omni-Channel Communications
- New Work @ Home, Distributed Workforce

**CXaaS (Customer Experience as a Service)**
- Customer Demands for Digital Engagement
- Communications enable Customer Facing Employees
- Analytics to Improve the Customer Experience

Excerpted from various industry sources including:
Grand View Research, Fortune Business Insights, Mordor Intelligence & Gartner

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Altigen’s Solutions Uniquely Address all Three Market Segments

MaxCloud: Unified Communications (UCaaS)
- Interactions Routed to a Specific Individual in the Company
- Used by General Employees
  - Inexpensive
  - ($20 to $30 per User)

CoreInteract: Customer Experience (CXaaS)
- Interactions Routed to Best Available Person Enterprise-wide
- Used by Customer Facing Employees
  - Relatively Inexpensive
  - ($30 to $60 per User)

FrontStage: Omni-Channel Contact Center (CCaaS)
- Interactions Routed to a Specialized Contact Center Agent
- Used by 5% to 10% of Employees
  - Complex and Expensive
  - ($150 to $300 per User)

Significant Functionality and Price Gap between Unified Communications (UCaaS) and Contact Center (CCaaS) Solutions

Interactions routed enterprise-wide

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Market Opportunity: Microsoft Teams Customers

Microsoft Teams Adoption

Microsoft Teams: Inside the Numbers

- **650,000**: Organizations Globally have Deployed Teams
- **145,000,000**: Daily Active Teams Corporate Users
- **223**: Average Number of Users per Customer

The Microsoft Teams Customer Opportunity

<table>
<thead>
<tr>
<th>Solution</th>
<th>ARPC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Routing (SIP Trunk Service)</td>
<td>$800</td>
</tr>
<tr>
<td>Omni-Channel Contact Center</td>
<td>$2,000</td>
</tr>
<tr>
<td>Enterprise Customer Engagement</td>
<td>$3,000</td>
</tr>
<tr>
<td>Average MRR per New Customer</td>
<td>$3,750</td>
</tr>
</tbody>
</table>

Microsoft Communications APIs Now Available – Enabling Launch of New Solutions
Market Opportunity: Fiserv Bank and Credit Union Customers

Fiserv, Inc. is a leading global technology provider serving the financial services industry, driving innovation in payments, processing services, risk and compliance, customer and channel management, and business insights and optimization.

1.4B

- global accounts on file

6M

- merchant locations globally

100M

- digital banking users

100%

- Touchpoints with nearly 100% of U.S. households

12,000

- financial transactions per second

10,000

- financial institution clients

Altigen’s Strategic Partnership with Fiserv

Exclusive Distribution Agreement for Fiserv Customers

Includes Altigen’s UCaaS, CCaaS, and Secure Access SIP Solutions

Altigen Solutions in Use by Nearly 3,000 Fiserv Customers

The Fiserv Customer Opportunity

<table>
<thead>
<tr>
<th>Solutions</th>
<th>ARPC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Secure Access (TrustID) SIP Trunk Service</td>
<td>$1,500</td>
</tr>
<tr>
<td>Hosted Unified Communications (UCaaS)</td>
<td>$600</td>
</tr>
<tr>
<td>Hosted Contact Center (CCaaS)</td>
<td>$3,000</td>
</tr>
<tr>
<td>Average MRR per New Customer</td>
<td>$3,500</td>
</tr>
</tbody>
</table>
# Market Opportunity: Altigen Customers + Microsoft 365 SMB Customers

## Altigen Customer Base

<p>| | |</p>
<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>500+</td>
<td>20,000+</td>
</tr>
<tr>
<td>Current Cloud Customers</td>
<td>Current Cloud Subscribers</td>
</tr>
<tr>
<td>1,000+</td>
<td>40,000+</td>
</tr>
<tr>
<td>Current On Premises Customers</td>
<td>Current On Premises Users</td>
</tr>
</tbody>
</table>

## Altigen Target Customer Overview

- SMBs having between 20 and 100 Employees
- Organizations using Microsoft 365
- Company has on premises phone system

## Microsoft 365 SMB Customers

- (Not using or planning to use Teams Phone System*)

<p>| | |</p>
<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>100,000</td>
<td>400,000</td>
</tr>
<tr>
<td>M365 SMB Customers not on Teams</td>
<td>M365 SMB Users Not on Teams</td>
</tr>
</tbody>
</table>

*Estimates the number of US SMBs (20-100 employees) not using or planning to use Teams Phone System

## The Altigen Legacy Customer Opportunity

<table>
<thead>
<tr>
<th>Solution</th>
<th>ARPC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Altigen SIP Trunk Service</td>
<td>$200</td>
</tr>
<tr>
<td>Hosted Unified Communications (UCaaS)</td>
<td>$350</td>
</tr>
<tr>
<td>Hosted Contact Center (CCaaS)</td>
<td>$500</td>
</tr>
<tr>
<td><strong>Average MRR per New Customer</strong></td>
<td><strong>$650</strong></td>
</tr>
</tbody>
</table>

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Altigen’s Solutions and Target Markets

**Microsoft Teams**
- Target Market: Microsoft Teams Customers (100 to 5,000 employees)
- Distribution Channel: Channel: 60+ Microsoft Partners and Growing
  Direct: 6 Altigen Enterprise Sales Managers

**fiserv.**
- Target Market: Fiserv Bank & Credit Union Customers (~8,000 have 25 to 250 employees)
- Distribution Channel: Hundreds of Account Managers Compensated as Fiserv Product

**Altigen**
- Target Market: 1,000+ On Premise Customers
  Microsoft 365 SMB Customers
- Distribution Channel: Altigen Legacy Resellers
  Microsoft 365 Partners

Channel + Direct Distribution Model Readily Scales to Drive Mid-Market and Enterprise Sales
Unprecedented Launch of New Solutions Fuel 30% Revenue Growth Target

- New Solutions for Teams: CCaaS, CXaaS, Operator Console
- New Solutions for Fiserv: UCaaS, CCaaS and Trust ID/Biometrics
- New Solutions for Altigen Customers: UCaaS and CCaaS

Optimized Organization to Drive New Opportunities

- Added new Key Executives
- Top Graded and Realigned Personnel
- Doubled Product Development team

Key Acquisitions to Support Business Strategy

- Currently evaluating several Microsoft Partners
- Synergistic Sales and Technical Skill Sets
- Deliver Accretive Value
Thank You!

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