MicroCap Leadership Summit

September 24, 2021

OTCQB: ATGN
FORWARD LOOKING STATEMENT
This presentation and oral statements accompanying this presentation contain forward-looking statements, and any statements other than statements of historical fact could be deemed to be forward-looking statements. These forward-looking statements include, among other things, statements regarding future events, anticipated adoption of Microsoft Teams, and our ability to achieve increased market acceptance of our UCaaS, CCaaS and CXaaS offerings and penetrate new markets, and expectations regarding Altigen’s financial and operational results and ability to achieve its business plan in 2021 and beyond. These statements are based on management’s current expectations and actual results and future events may differ materially due to risks and uncertainties, including risks related to potential delays or failures in development, risks related to business and/or competitive factors, including rapidly changing customer preferences and trends. There can be no assurances that the Company will achieve expected results. Any forward-looking statement made by us in this presentation is based only on information currently available to us and speaks only as of the date on which it is made. The Company does not undertake any obligation to update any forward-looking statements. Please refer to the Company’s most recent Annual Report filed with the OTCQB over-the-counter market for a further discussion of risks and uncertainties.

NON-GAAP FINANCIAL INFORMATION
This presentation and oral statements accompanying this presentation contain both GAAP and non-GAAP financial information. Altigen considers non-GAAP financial information to be a helpful measure to assess its operational performance and for financial and operational decision-making.
Altigen Communications Overview

Microsoft Communications Solutions Experts

- Develop and Host Microsoft Communications Solutions
- Over 100,000 VoIP End-points Deployed
- More than 20,000 Active Cloud Subscribers

Complete, End-to-End Cloud Managed Services Provider

- Communications Services: SIP Trunks / Direct Routing
- Integrated Applications: UCaaS, CXaaS and CCaaS
- Professional Services: Migration, Deployment, Training & Support

Global Sales, Service and Support Presence

- Headquartered in Silicon Valley, California
- European headquarters in the United Kingdom
- Asia Pacific headquarters in Taipei, Taiwan

ATGN Financial Summary*

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenues</td>
<td>$11.2M</td>
</tr>
<tr>
<td>Cloud Revenues</td>
<td>$ 7.7M</td>
</tr>
<tr>
<td>Cloud Revenue Multiple</td>
<td>6.1</td>
</tr>
<tr>
<td>Cash Balance</td>
<td>$6.4M</td>
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<tr>
<td>Shares Outstanding</td>
<td>23.4M</td>
</tr>
</tbody>
</table>

*Trailing 12 Months, as of June 30, 2021
Investment Highlights

3-Year Growth Target (2024): 30% Revenue CAGR*

New UCaaS / CCaaS / CXaaS Solutions enable Company to Enter New Growth Markets

Alignment with Microsoft Creates New Business Opportunities with Microsoft Teams

Fintech Market: Strategic, Exclusive Partnership with Fiserv Drives UCaaS/CCaaS Revenue

Acquisition of Blue Panda and Addition of New Executives Solidify Company Foundation

*Includes organic and in-organic growth
A Successful Cloud Business Transformation

Conversion from One-Time Hardware Centric Model (2010) to Monthly Recurring Cloud Revenue (2020)

Established Profitable Cloud Foundation to Build Upon with New Solutions

Poised to Enter New Adjacent Markets to Drive Accelerated Growth
Business Strategy for Driving New Growth

**COMPANY GROWTH DRIVERS**

- **New Cloud Solutions**
  - UCaaS
  - CCaaS
  - CXaaS

- **Organizational Optimization**
  - Sales
  - Services
  - Development

- **Expanded Distribution**
  - MSFT Resellers
  - Fiserv
  - Enterprise Sales

- **Strategic Acquisitions**
  - MSFT Alignment
  - Technical Skills
  - Customer Base

**CLOUD-FIRST BUSINESS FOUNDATION**
Targeting the UCaaS, CCaaS and CXaaS Markets

Market Growth Drivers

**UCaaS** (Unified Communications as a Service)
- Migration of Premise PBX to the Cloud
- Add IM, Presence and Web Conferencing
- New Work @ Home, Distributed Workforce

**CCaaS** (Contact Center as a Service)
- Migration of Premise Contact Center to the Cloud
- Customer Responsive: Omni-Channel Communications
- New Work @ Home, Distributed Workforce

**CXaaS** (Customer Experience as a Service)
- Customer Demands for Digital Engagement
- Drive Engagement for all Customer Facing Employees
- Analytics to Improve the Customer Experience

Excerpted from various industry sources including: Grand View Research, Fortune Business Insights, Mordor Intelligence & Gartner
Traditional Business Communications Environment

Two Distinct, Separate Solutions: UCaaS and CCaaS

Significant Functionality and Price Gap between UCaaS and CCaaS Solutions

Unified Communications (UCaaS)

Target: General Employees
(UC Features for Internal Use)

Inexpensive
($20 to $30 per User)

Omni-Channel Contact Center (CCaaS)

Target: Contact Center Agents
(Typically 5% to 10% of Employees)

Complex and Expensive
($150 to $300 per User)
The New Trend: Maximize the Customer Experience

Key Objective: Enable All Customer Facing Employees to Engage with All Customers using the Customer’s Preferred Communications Channels

Unified Communications (UCaaS)
- Target: General Employees (UC Features for Internal Use)
- Inexpensive ($20 to $30 per User)

Digital Customer Engagement:
- Hottest Trend in Business Communications

Omni-Channel Contact Center (CCaaS)
- Target: Contact Center Agents (Typically 5% to 10% of Employees)
- Complex and Expensive ($150 to $300 per User)

Inexpensive ($20 to $30 per User)

Typically 5% to 10% of Employees

($150 to $300 per User)
Introducing CoreInteract

*The First Integrated Digital Customer Engagement Platform for Microsoft Teams*

- **MaxCloud**
  - Unified Communications (UCaaS)
  - Target: General Employees (UC Features for Internal Use)
  - Inexpensive ($20 to $30 per User)

- **CoreInteract**
  - Digital Customer Engagement
  - Target: Customer Engagement Employees (e.g., Sales, Marketing, Customer Service)
  - Relatively Inexpensive ($30 to $60 per User)

- **FrontStage**
  - Omni-Channel Contact Center (CCaaS)
  - Target: Contact Center Agents (Typically 5% to 10% of Employees)
  - Complex and Expensive ($150 to $300 per User)
Altigen’s Solutions Uniquely Address all Three Market Segments

MaxCloud
Unified Communications (UCaaS)
Target Release Date:
Q4 2021

Core Interact
Digital Customer Engagement
Target Release Dates:
Q3 & Q4 2021

FrontStage
Omni-Channel Contact Center (CCaaS)
Target Release Date:
Q4 2021
Market Opportunity: Microsoft Teams

Microsoft Communications APIs Now Available - Enables Launch of New Solutions

Microsoft Teams Adoption

The Microsoft Teams Customer Opportunity

<table>
<thead>
<tr>
<th>Solution</th>
<th>ARPC</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Routing (SIP Trunk Service)</td>
<td>$800</td>
</tr>
<tr>
<td>Omni-Channel Contact Center</td>
<td>$2,000</td>
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<tr>
<td>Enterprise Customer Engagement</td>
<td>$3,000</td>
</tr>
<tr>
<td>Average MRR per New Customer</td>
<td>$3,750</td>
</tr>
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</table>

145M Daily Active Corporate Users
650K Organizations Globally have Deployed Teams
223 Avg. Users/Customer
Fiserv, Inc. is a leading global technology provider serving the financial services industry, driving innovation in payments, processing services, risk and compliance, customer and channel management, and business insights and optimization.

**1.4B**
- Global accounts on file

**6M**
- Merchant locations globally

**100M**
- Digital banking users

Touchpoints with nearly **100%** of U.S. households

**Nearly 12,000**
- Financial transactions per second

**Nearly 10,000**
- Financial institution clients

Fintech Growth Opportunity with Fiserv

Altigen’s Solutions Integrated into Fiserv Product Offerings

- Exclusive Distribution Agreement for Fiserv Customers
- Altigen Solutions in Use by Nearly 3,000 Fiserv Customers

### The Fiserv Customer Opportunity

<table>
<thead>
<tr>
<th>Solutions</th>
<th>ARPC</th>
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</thead>
<tbody>
<tr>
<td>Secure Access (TrustID) SIP Trunk Service</td>
<td>$1,500</td>
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<tr>
<td>Hosted Unified Communications (UCaaS)</td>
<td>$600</td>
</tr>
<tr>
<td>Hosted Contact Center (CCaaS)</td>
<td>$3,000</td>
</tr>
<tr>
<td>Average MRR per New Customer</td>
<td>$3,500</td>
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</table>
Market Opportunity: Altigen Customers + MS 365 SMB Customers

Altigen Customer Base

- 500+ Current Cloud Customers
- 20,000+ Current Cloud Subscribers
- 1,000+ Current On Premises Customers
- 40,000+ Current On Premises Users

Microsoft 365 SMB Customers
(Not using or planning to use Teams Phone System*)

- 100,000 M365 SMB Customers not on Teams
- 400,000 M365 SMB Users Not on Teams

*Estimates the number of US SMBs (20-100 employees) not using or planning to use Teams Phone System

Altigen Target Customer Overview

- SMBs having between 20 and 100 Employees
- Organizations using Microsoft 365
- Company has on premises phone system

The Altigen Legacy Customer Opportunity

<table>
<thead>
<tr>
<th>Solution</th>
<th>ARPC</th>
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<tbody>
<tr>
<td>Altigen SIP Trunk Service</td>
<td>$200</td>
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<tr>
<td>Hosted Unified Communications (UCaaS)</td>
<td>$350</td>
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<tr>
<td>Hosted Contact Center (CCaaS)</td>
<td>$500</td>
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<tr>
<td>Average MRR per New Customer</td>
<td>$650</td>
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Altigen’s Solutions and Target Markets

**Target Market:**
Microsoft Teams Customers
(100 to 5,000 employees)

**Distribution Channel:**
Channel: 60+ Microsoft Partners and Growing
Direct: 6 Altigen Enterprise Sales Managers

**Target Market:**
Fiserv Bank & Credit Union Customers
(~8,000 have 25 to 250 employees)

**Distribution Channel:**
Hundreds of Account Managers
Compensated as Fiserv Product

**Target Market:**
1,000+ On Premise Customers
Microsoft 365 SMB Customers

**Distribution Channel:**
Altigen Legacy Resellers
Microsoft 365 Partners

Channel + Direct Distribution Model Readily Scales
to Drive Mid-Market and Enterprise Sales
The New Altigen

Unprecedented Launch of New Solutions Expected to Fuel Growth

• New Solutions for Teams: CCaaS, CXaaS, Operator Console
• New Solutions for Fiserv: UCaaS, CCaaS and Trust ID/Biometrics
• New Solutions for Altigen Customers: UCaaS and CCaaS

Optimized Organization to Drive New Opportunities

• Added new Key Executives
• Top Graded and Realigned Personnel
• Doubled Product Development team

Key Acquisitions to Support Business Strategy

• E.g. Microsoft Partners, add-on technologies
• Synergistic Sales and Technical Skill Sets
• Deliver Accretive Value

3 Year Target: 30% CAGR
Thank You!

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